FORM NL-6-COMMISSION SCHEDULE
Name of the Insurer: Royal Sundaram General Insurance Co. Limited
Registration No. 102
Date of Registration with the IRDA: 23.10.2000

Royal Sundaram General Insurance

(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21	For the Quarter Jul - Sep.21	Up to the quarter Sep.21
Commission & Remuneration	627	1,486	114	249	-	-	114	249	3,659	6,438	355	540	4,013	6,978	982	1,886	128	250	4	6	1,114	2,141	14	27	21	33	164	330	11	34	5,336	9,543	6,678	11,279
Rewards	150	486	33	99	-	-	33	99	919	1,595	12	18	932	1,613	95	217	13	34	1	2	109	253	4	8	5	8	32	79	3	11	1,086	1,972	1,269	2,558
Distribution fees	-	-	-	-	-	-	-	-	43	76	-	-	43	76	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	76	43	76
Gross Commission	**777**	**1,972**	**147**	**349**	-	-	**147**	**349**	**4,621**	**8,109**	**367**	**558**	**4,988**	**8,667**	**1,077**	**2,102**	**141**	**284**	**5**	**7**	**1,223**	**2,394**	**18**	**35**	**26**	**42**	**196**	**409**	**15**	**44**	**6,466**	**11,591**	**7,390**	**13,912**
Add: Commission on Re-insurance Accepted	190	587	0	(0)	-	-	0	(0)	-	-	-	-	-	-	-	-	10	50	-	-	10	50	-	-	-	-	14	35	0	0	24	85	214	672
Less: Commission on Re-insurance Ceded	1,077	3,284	53	210	-	0	53	210	1,450	3,389	44	87	1,495	3,476	336	349	88	317	0	4	424	669	1	15	9	47	314	825	21	276	2,263	5,309	3,193	8,804
Net Commission	(110)	(725)	94	139	-	(0)	94	138	3,171	4,720	322	471	3,493	5,191	741	1,754	64	18	5	3	810	1,775	17	20	18	(6)	(104)	(381)	(6)	(232)	4,227	6,368	4,211	5,781
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																																		
Individual Agents	112	220	79	140	-	-	79	140	837	1,304	67	98	903	1,402	240	400	13	18	1	2	254	420	2	4	2	3	42	90	1	3	1,204	1,922	1,395	2,282
Corporate Agents-Banks/FII/HFC	2	(7)	-	-	-	-	-	-	4	8	1	1	5	8	196	374	52	107	0	0	248	481	0	0	-	0	-	0	0	0	253	489	255	483
Corporate Agents-Others	1	4	0	0	-	-	0	0	345	599	42	70	386	669	189	319	31	56	0	0	220	376	0	0	0	0	6	8	0	0	612	1,053	613	1,058
Insurance Brokers	661	1,753	68	209	-	-	68	209	2,362	4,386	141	210	2,504	4,597	318	756	45	103	0	1	364	859	15	31	24	39	148	310	13	41	3,069	5,876	3,796	7,838
Direct Business - Online'	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	43	76	-	-	43	76	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	76	43	76
Web Aggregators	(0)	(0)	-	-	-	-	-	-	118	204	8	11	126	215	113	206	-	-	2	3	115	209	-	-	-	-	-	-	-	-	241	424	241	424
Insurance Marketing Firm	-	0	-	-	-	-	-	-	5	7	1	1	5	8	0	1	0	0	0	0	0	1	-	0	-	-	-	-	-	-	6	9	6	9
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	0	1	-	-	-	-	-	-	908	1,525	108	168	1,016	1,693	22	47	1	1	0	0	23	48	-	-	-	-	(0)	-	-	-	1,039	1,741	1,039	1,742
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	777	1,972	147	349	-	-	147	349	4,621	8,109	367	558	4,988	8,667	1,077	2,102	141	284	5	7	1,223	2,394	18	35	26	42	196	409	15	44	6,466	11,591	7,390	13,912
Commission and Rewards on (Excluding Reinsurance) Business																																		
In India	777	1,972	147	349	-	-	147	349	4,621	8,109	367	558	4,988	8,667	1,077	2,102	141	284	5	7	1,223	2,394	18	35	26	42	196	409	15	44	6,466	11,591	7,390	13,912
Outside India																																		

Notes:
(a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurence ceded figures.
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
(c) Commission on Business procured through Company website

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20	For the Quarter Jul - Sep.20	Up to the quarter Sep.20
Commission & Remuneration	538	1,536	97	177			97	177	3,421	6,436	305	515	3,726	6,952	657	1,273	121	547	1	5	1,130	2,121	12	22	14	34	136	290	22	45	4,944	9,368	5,538	11,025
Rewards	148	455	31	66	-	-	31	66	866	1,617	7	16	873	1,632	177	185	18	32	1	1	145	218	5	7	4	6	38	56	6	8	1,065	1,904	1,247	2,437
Distribution fees	-	-	-	-	-	-	-	-	43	76	-	-	43	76	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	76	43	76
Gross Commission	**686**	**2,011**	**128**	**243**	-	-	**128**	**243**	**4,334**	**8,127**	**312**	**531**	**4,644**	**8,658**	**1,084**	**1,457**	**139**	**579**	**3**	**6**	**1,275**	**2,340**	**15**	**34**	**18**	**38**	**164**	**358**	**31**	**54**	**6,047**	**11,365**	**6,828**	**13,523**
Add: Commission on Re-insurance Accepted	116	349	0	1	-	-	0	1	-	-	-	-	-	-	-	-	0	1	-	-	0	1	-	-	-	-	8	14	-	0	8	15	124	365
Less: Commission on Re-insurance Ceded	1,047	2,749	96	187	1	2	97	189	2,151	3,102	51	87	2,201	3,189	960	894	83	121	3	3	1,046	1,018	6	7	30	45	440	747	33	70	3,758	5,077	4,902	8,015
Net Commission	(236)	(389)	33	60	(1)	(2)	32	58	2,183	5,024	159	236	2,342	5,260	124	1,563	106	459	(1)	1	229	1,323	8	26	(12)	(15)	(268)	(376)	(2)	(16)	2,297	6,302	2,050	5,872
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																																		
Individual Agents	78	225	55	88	-	-	55	88	523	1,413	46	96	569	1,509	26	388	(32)	13	1	2	(5)	403	2	4	1	2	28	43	4	5	598	1,865	731	2,278
Corporate Agents-Banks/FII/HFC	10	12	-	-	-	-	-	-	10	18	1	1	11	20	357	445	95	130	-	-	451	575	0	0	-	-	-	-	0	0	463	595	475	607
Corporate Agents-Others	3	7	3	4	-	-	3	4	476	807	61	93	537	900	357	489	82	118	0	0	439	607	0	0	0	0	7	10	0	0	983	1,517	989	1,528
Insurance Brokers	604	1,766	70	154	-	-	70	154	2,292	4,393	25	36	2,318	4,428	254	496	44	116	(0)	0	298	612	12	29	17	28	130	305	27	49	2,801	5,453	3,475	7,372
Direct Business - Online'	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)C	-	-	-	-	-	-	-	-	44	77	-	-	44	77	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	44	77	44	77
Web Aggregators	0	0	-	-	-	-	-	-	26	65	0	0	26	65	50	81	-	0	0	1	51	82	-	-	-	-	-	-	-	-	77	146	77	147
Insurance Marketing Firm	(0)	-	-	-	-	-	-	-	1	1	-	0	1	1	0	0	-	-	-	-	0	0	-	-	-	-	-	-	-	-	1	1	1	1
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	1	1	-	-	-	-	-	-	961	1,354	77	97	1,038	1,451	40	59	1	2	0	0	41	60	-	-	-	-	-	-	-	-	1,079	1,511	1,080	1,512
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	695	2,011	129	246	-	-	129	246	4,334	8,127	210	323	4,544	8,449	1,084	1,957	189	379	2	4	1,275	2,340	15	34	18	30	164	358	31	54	6,047	11,265	6,870	13,522
Commission and Rewards on (Excluding Reinsurance) Business written :																																		
In India	695	2,011	129	246	-	-	129	246	4,334	8,127	210	323	4,544	8,449	1,084	1,957	189	379	2	4	1,275	2,340	15	34	18	30	164	358	31	54	6,047	11,265	6,870	13,522
Outside India																																		