

PERIODIC DISCLOSURES
FORM NL-6-COMMISSION SCHEDULE

 Royal Sundaram General Insurance Co. Limited
 (Formerly known as Royal Sundaram Alliance Insurance Company Ltd)

31-Mar-19

Particulars	FOR THE QUARTER ENDED 31st Mar 2019															Total	
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total		
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others			Miscellaneous Total
Commission paid																	
Direct	22,271	7,643	(30)	7,613	461,591	519	462,110	1,905	2,040	11,303	17,201	119,744	-	5,433	619,736	649,620	
Add: Re-insurance Accepted	8,088	-	-	3	-	-	-	-	-	2,032	95	-	-	-	2,127	10,218	
Less: Commission on Re-insurance Ceded	(32,297)	(8,626)	4	(8,622)	(221,914)	-	(221,914)	(133)	(425)	(11,954)	(2,282)	(59,453)	5,157	(4,167)	(295,171)	(336,090)	
Net Commission	(1,938)	(980)	(26)	(1,006)	239,677	519	240,196	1,772	1,615	1,381	15,014	60,291	5,157	1,266	326,692	323,748	

Particulars	FOR THE QUARTER ENDED 31st Mar 2018															Total
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	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		
Commission paid																
Direct	43,419	8,430	-	8,430	450,680	1,199	451,879	1,533	1,849	13,727	13,709	86,532	-	4,505	573,734	625,583
Add: Re-insurance Accepted	3,513	(0)	-	(0)	-	-	-	-	-	363	171	-	-	-	534	4,046
Less: Commission on Re-insurance Ceded	(43,919)	(4,956)	(252)	(5,208)	(190,923)	-	(190,923)	(127)	(2,364)	(28,618)	(4,310)	(64,036)	-	(1,223)	(291,601)	(340,728)
Net Commission	3,013	3,474	(252)	3,222	259,757	1,199	260,956	1,406	(515)	(14,528)	9,570	22,496	-	3,282	282,667	288,901

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	For Q4 2018-19	For Q4 2017-18
Agents	46,257	93,774
Brokers	367,944	390,778
Corporate Agency	112,649	102,772
Referral	-	-
Others* (pl. specify)	122,770	38,260
TOTAL (B)	649,620	625,583

Particulars	YEAR ENDED 31st Mar 2019															Total
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		
Commission paid																
Direct	135,396	37,723	62	37,785	1,821,689	2,432	1,824,121	7,541	5,598	52,366	65,319	386,647	-	10,517	2,352,109	2,525,290
Add: Re-insurance Accepted	18,080	66	-	66	-	-	-	-	-	3,778	2,064	-	-	-	6,742	24,888
Less: Commission on Re-insurance Ceded	(153,256)	(35,686)	(518)	(36,204)	(964,271)	-	(964,271)	(896)	(8,294)	(136,501)	(19,506)	(246,876)	(119,786)	(19,135)	(1,515,265)	(1,704,725)
Net Commission	220	2,103	(456)	1,647	857,418	2,432	859,850	6,645	(2,696)	(80,357)	48,777	139,771	(119,786)	(8,618)	843,586	845,453

Particulars	YEAR ENDED 31st Mar 2018															Total
	Fire Revenue Account	Marine Revenue Account			Miscellaneous Revenue Revenue Account										Total	
	Fire	Marine	Marine Hull	Marine Total	Motor OD	Motor TP	Motor	Workmen's Compensation / Employers Liability	Total Public / Product Liability	Engineering	Total Personal Accident	Total Health Insurance	Crop	Others		
Commission paid																
Direct	144,488	43,066	12	43,078	1,266,626	5,432	1,272,057	6,311	5,981	47,938	48,982	291,303	-	5,959	1,678,531	1,866,097
Add: Re-insurance Accepted	14,275	12	-	12	-	-	-	-	-	1,361	2,543	-	-	-	3,904	18,191
Less: Commission on Re-insurance Ceded	(161,732)	(31,647)	(979)	(32,626)	(721,149)	-	(721,149)	(879)	(8,843)	(131,942)	(22,531)	(269,470)	(1,501)	(7,355)	(1,163,370)	(1,357,728)
Net Commission	(2,969)	11,431	(967)	10,464	545,477	5,432	550,908	5,732	(2,862)	(82,643)	28,994	21,833	(1,501)	(1,396)	519,065	526,560

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

	FY 2018-19	FY 2017-18
Agents	323,237	327,085
Brokers	1,549,801	1,149,482
Corporate Agency	425,581	317,520
Referral	-	-
Others* (pl. specify)	226,670	72,011
TOTAL (B)	2,525,290	1,866,097

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

* Others Include IMF, POS, Web aggregator, MSP