


PERIODIC DISCLOSURES								
FORM NL-6-COMMISSION SCHEDULE								
Registration No. 102								
Date of Registration with the IRDA: 23.10.2000								
Insurer:	ROYAL SUNDARAM GENERAL INSURANCE CO. LIMITED				Date:	31-Dec-16		
Commission(Net)								
Particulars	QUARTER ENDED 31ST DECEMBER 2016				PERIOD ENDED 31ST DECEMBER 2016			
	Fire	Marine	Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
				(`000)				(`000)
Commission paid								
Direct	22,622	4,509	2,62,830	2,89,961	85,908	29,796	7,47,704	8,63,408
Add: Re-insurance Accepted	1,575	-	180	1,755	15,243	-	1,121	16,364
Less: Commission on Re-insurance Ceded	(26,283)	(5,297)	(1,09,398)	(1,40,978)	(1,14,399)	(25,459)	(2,84,859)	(4,24,717)
Net Commission	(2,086)	(788)	1,53,612	1,50,738	(13,248)	4,337	4,63,966	4,55,055
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	3,657	1,684	40,961	46,302	13,681	8,034	1,09,918	1,31,633
Brokers	16,374	2,686	1,66,470	1,85,530	63,153	20,655	4,57,546	5,41,354
Corporate Agency	2,592	140	55,399	58,130	9,075	1,106	1,80,241	1,90,422
Referral	-	-	-	-	-	-	-	-
Others (pl. specify)	-	-	-	-	-	-	-	-
TOTAL (B)	22,623	4,509	2,62,830	2,89,962	85,908	29,796	7,47,705	8,63,409
Particulars	QUARTER ENDED 31ST DECEMBER 2015				PERIOD ENDED 31ST DECEMBER 2015			
	Fire	Marine	Miscellaneous	Total	Fire	Marine	Miscellaneous	Total
				(`000)				(`000)
Commission paid								
Direct	13,454	6,625	2,23,689	2,43,768	61,478	31,744	6,11,703	7,04,925
Add: Re-insurance Accepted	1,182	-	268	1,450	4,825	-	1,295	6,120
Less: Commission on Re-insurance Ceded	(22,433)	(4,741)	(47,279)	(74,453)	(89,978)	(28,943)	(1,66,252)	(2,85,172)
Net Commission	(7,797)	1,884	1,76,678	1,70,765	(23,675)	2,801	4,46,746	4,25,873
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	1,789	877	30,892	33,558	8,788	4,538	87,437	1,00,762
Brokers	1,437	513	78,362	80,312	35,686	18,426	3,55,070	4,09,182
Corporate Agency	10,227	5,235	1,14,435	1,29,898	17,005	8,780	1,69,195	1,94,980
Referral	-	-	-	-	-	-	-	-
Others (pl. specify)	-	-	-	-	-	-	-	-
TOTAL (B)	13,454	6,625	2,23,689	2,43,768	61,478	31,744	6,11,703	7,04,925

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.