

NL-6-COMMISSION SCHEDULE

SCHEDULES FORMING PART OF THE FINANCIAL STATEMENTS

(₹ '000)

SCHEDULE 3A

COMMISSION -- FIRE BUSINESS

Particulars	31st March 2011	31st March 2010
Commission paid		
Direct		
Add: Reinsurance accepted		
Direct	43,982	37,658
TOTAL	<u>43,982</u>	<u>37,658</u>
Add: Commission on Reinsurance Accepted	-	-
Less: Commission on Reinsurance Ceded	(62,602)	(62,774)
Net Commission	<u>(18,620)</u>	<u>(25,116)</u>

Break-up of the expenses (Gross) incurred to procure business :

Agents	9,981	7,598
Brokers	20,469	16,122

Corporate Agency	13,532	13,938
Referral	-	-
Others	-	-
TOTAL	43,982	37,658

(₹ '000)

SCHEDULE 3B

**COMMISSION -- MARINE CARGO
BUSINESS**

Particulars	31st March 2011	31st March 2010
Commission paid		
Direct		
Direct	22,065	24,208
TOTAL	22,065	24,208
Add: Commission on Reinsurance Accepted	-	-
Less: Commission on Reinsurance Ceded	(21,198)	(20,801)
Net Commission	867	3,407

Break-up of the expenses (Gross) incurred to procure business :

Agents	7,673	4,962
Brokers	14,145	16,333
Corporate Agency	247	2,913
Referral	-	-
Others	-	-
TOTAL	22,065	24,208

(₹ '000)

SCHEDULE 3C

**COMMISSION -- MARINE HULL
BUSINESS**

Particulars	31st March 2011	31st March 2010
Commission paid		
Direct	-	-
TOTAL	-	-
Add: Commission on Reinsurance Accepted	-	-
Less: Commission on Reinsurance Ceded	(873)	(1,015)

Net Commission	(873)	(1,015)
----------------	-------	---------

Break-up of the expenses (Gross) incurred to procure business :

Agents	-	-
Brokers	-	-
Corporate Agency	-	-
Referral	-	-
Others	-	-
TOTAL	-	-

(₹ '000)

SCHEDULE 3D

**COMMISSION -- MISCELLANEOUS
BUSINESS**

Particulars	31st March 2011	31st March 2010
Commission paid		
Direct		
Direct	501,971	589,086
TOTAL	501,971	589,086
Add: Commission on Reinsurance Accepted	8,858	76,271
Less: Commission on Reinsurance Ceded	(284,055)	(334,966)

Net Commission	226,774	330,391
Break-up of the expenses (Gross) incurred to procure business :		
Agents	58,644	43,033
Brokers	89,636	69,312
Corporate Agency	353,691	476,741
Referral	-	-
Others	-	-
TOTAL	501,971	589,086